



NAME

ACTIVITY

ADDRESS1

CITY STATE ZIPCODE

Dear INSERT NAME:

On behalf of the Mid-Atlantic Regional Council (MARC) for Small Business Education and Advocacy, I want to thank you for your continued support. Regional councils are sponsored by the Secretary of Defense, Office of Small and Disadvantaged Business Utilization (SADBU). MARC members cover the states of New Jersey, Pennsylvania, Delaware, Maryland, West Virginia and Virginia.

By sending your Small Business Advocate, INSERT NAME, to MARC meetings, you are supporting the network of representatives from Government and Industry that locates new opportunities for small business concerns, educates small business firms about the intricacies of government contracting and supports the development of the most productive sector of the American economy.

Congress mandates that 23 percent of federal contracting dollars go to small businesses. In order to support small businesses that might not otherwise have an opportunity to participate in government contracts, Congress further mandates specific goals for small disadvantaged business, women owned small business, service disabled veteran owned small business and HUBZone small businesses.

INSERT NAME is on the front lines of your efforts to meet these goals. By supporting MARC meeting participation, you support the DoD SADBU Program. At MARC meetings, Small Business Advocates have the opportunity to hear about the latest developments in the program directly from representatives of SBA, DoD and the Armed Services. Meetings offer a chance to network with other defense industry and government agency small business experts. When the information gathered at a MARC

session is shared with the contracting community, everyone benefits.

In closing, once again accept our most sincere thanks for your support of the Small Business Program through active participation at the MARC meetings. Without your assistance, the Mid-Atlantic Regional Council could not succeed.

Sincerely,

MARK F. OPILLA
Chairman
DOD Mid-Atlantic
Regional Council for
Small Business Education

CF:
YOUR NAME & ADDRESS